



Perpetual Achievement – Part 2

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Short Description of the Presentation:

This program is the second in a two part series. Part 1 of this two part presentation covered the mindsets and methods that will keep you winning, growing and succeeding, no matter what's going on in the general economy. This presentation goes into detail concerning the six methods of success. Be sure to listen to both presentations.

Six methods of Success

- Produce Value
 - a) Know what the people you value, value
 - b) Definition of value
- Create and keep connections
 - a) We need people to help us
 - b) The Law of social reciprocity
 - c) Average person has “three” close friends
- Innovate Continuously
 - a) Six ways to add value to a product or service
- Build Reserves
 - a) Protect future by building reserves in advance
 - b) Four (4) reserves we all need
 1. Financial reserves
 2. Physical reserves
 3. Psychological reserves
 4. Spiritual reserves
- Practice Gratitude
 - a) Reminds us of what's important
 - b) How to practice gratitude
 - c) Gratitude journal
 - d) Give
- Embrace discipline
 - a) Definition of integrity