



Secrets of Winners

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Short Description of the Presentation:

Success is not about information. It's what you do with the information. It's about moving the needle in a positive direction! If you want to be a winner then study the traits of winners, which is what this presentation is all about.

Key Traits of Winners

- Self confidence
- Understanding financials
- Get training in all areas (sales, marketing, customer service, etc.)
- Deliberately practice until you get results
- Understand the slight edge difference
- Try new things and be willing to fail
- Accountability
- Create an environment that will motivate others
- Create **CHANGE**
 - a) **Clarity**
 - b) **Habit** (85% of what we do is by habit)
 - c) **Action**
 - d) **Never give up**
 - e) **Grateful**
 - f) **Enthusiasm**
- Systemization