



EntreLeadership Defined!

By: Dave Ramsey

Short Description of the Presentation:

Dave Ramsey has affected the lives of millions of Americans in the area of budgeting and moving individuals and couples towards becoming debt free. Dave also teaches business owners how to run profitable organizations. This presentation is the opening session of a seven (7) day program entitled EntreLeadership. There is a wealth of information in this presentation.

Key Points:

Leadership is one thing and entrepreneurship is another. Both have strong qualities but the best organizations are lead by individuals that are EntreLeaders. An Entreleader is one who leads a cause to grow and prosper.

- **How the Dave Ramsey organization was founded**
- **The problem, how to mentor layers of management**
- **Leadership defined**
- **Entrepreneurship defined**
- **EntreLeadership defined**
- **Leadership basics:**
 - a) Organizations are never limited by their opportunity, they are limited by their leader
 - b) Your enterprise will never outgrow you
 - c) If the leader is not growing the organization is not growing
 - d) The team will mirror its leader, good or bad
 - e) Growth requires systems
 - f) Must have power but seldom use it
 - g) If the leader messes up it affects everyone's life
 - h) Positional Power vs. Persuasive Power
 - i) Must have passion
 - j) Take responsibility and expect opposition