

SERVICE MANAGERS’ UNIVERSITY

Set Goals | Track KPI’s | Bonus Systems | Greater Profits

Your Service Department should be the most profitable department in your company.

Service Managers’ University will help you make this happen.

In this class you will:

- Identify Common profit killers in your Service Department.
- Discover how to measure your techs performance against 10 critical KPI’s.
- Learn how to conduct a productive and profitable weekly service meeting.
- Define “Qualified Sales Leads” and how they ignite retrofit sales.
- Calculate the number of Maintenance Agreements you need and how this brings enormous value to the company.
- Discover how to motivate your techs toward consistent peak performance.



Grandy Team

If you want to learn how to run a truly profitable Service Department, this program is for you!